

# Tankershield

**A Whole Business Insurance Package  
For Companies With Bulk Liquid Tankers**

Underwritten by



**tanker**  **shield**

# Bulk Liquid Tanker **INSURANCE**

**Historically, it has been a challenge to find an insurance home for bulk liquid tanker risks.**

Tankershield is a specialist insurance scheme for companies involved in the transportation of Bulk Liquid products. The scheme has been created by partners who have combined their expertise in insurance, transportation and risk management to produce an innovative offering to the Bulk Liquid Tanker market, underwritten by one of the UK's largest insurers, Aviva.

Built upon the success of our Oilshield insurance scheme, Tankershield has been developed using our extensive experience and history of working with companies with tankers in their fleet.

**Tankershield is a whole business insurance solution and only needs one tanker within a commercial fleet to obtain a quote! Our Bulk Liquid Tanker insurance scheme is targeted at the following sectors:**

- **Food & Drink**
- **Industrial Services**
- **Low-Hazard Chemicals**
- **Liquid Fuel Distribution**



**Food &  
Drink**



**Industrial  
Services**



**Low-Hazard  
Chemicals**



**Liquid Fuel  
Distribution**

# Tankershield

## KEY FEATURES

Our key product features have been incorporated to meet the insurance and risk management needs of clients.



**1 Tanker Within Fleet To Obtain Quote**



**24/7/365 Spill Response**



**Spillage & Crossover**



**Goods In Transit (Option)**



**Tanker Rollover Response**



**Embedded Risk Management**



**Property**



**Liabilities (EL/PL/Products)**



**Major Loss Service**



**Legal Services**



**One Insurer**

## WHO'S INVOLVED



Tankershield represents the joint expertise, experience and services of 3 key partners.



With over 320 years of looking after their customers, Aviva have grown to be one of the UK's largest insurers. Tankershield works alongside a small, specialist team within Aviva who are committed to underwrite the Tankershield scheme on a long-term, exclusive basis.

When it comes to making a claim, Aviva have an excellent track record when paying and in the case of non-fault or fraudulent claims provide the insured with a robust defence.



Evergreen Insurance Services is a multi award-winning independent insurance broker specialising in bulk liquid distribution insurance. The team at Evergreen will take a genuine long-term interest in each business insured with Tankershield and ensure all current and future insurance needs are understood and covered through your own dedicated account manager.

We will make sure that the process of insuring your client's business is efficient, friendly and hassle free.



At Compass Environmental Consultancy we provide the guidance, direction and support your client's business needs to stay compliant and reduce environmental risk from bulk liquid transportation operations.

We are the first point of contact to report spillage claims and our experienced staff will ensure the best possible advice and response is provided when you need it most. Compass are ISAS accredited Spill Managers and Consultants. We also deliver the risk management element of the Tankershield offering.

# FOOD & DRINK

Tankershield is ideal for those companies transporting bulk liquid foodstuffs in Tankers.

Liquid foodstuffs such as dairy produce, beverages and raw materials such as liquid sugars and concentrates are generally considered to be low hazard.

However, should these materials escape into the aquatic environment during a spillage caused by a road traffic collision or during delivery, they can cause catastrophic environmental damage.

With spill response built in to the Tankershield offering, you can be assured that during any spillage type incident we will protect the environment, reputation and claims cost.

## OUR APPETITE

### ACCEPTED RISKS



The following materials are within appetite:

- Alcoholic Beverages (non-flammable)
- Emulsifiers
- Liquid Chocolate Products
- Liquid Dairy
- Liquid Finished Product
- Liquid Raw Materials
- Liquid Sugar
- Liquid Yeast
- Mineral & Spring Water
- Molasses
- Non Alcoholic Beverages
- Refined Oils & Fats
- Syrups & Concentrates

### CONSIDERED RISKS



Subject to underwriting conditions and % of exposure, we will consider writing the following risks:

- Alcoholic Beverages (Flammable)
- Liquid Animal Feed
- Powders

### OUT OF SCOPE



Our initial risk review may result in some risks being declined.

# INDUSTRIAL SERVICES

Companies operating tankers as part of their industrial/environmental services capabilities, those involved in drainage and jetting with vacuum tankers and companies uplifting liquid wastes or sewage all have a home within our Tankersshield scheme.

Tankers may be just one part of the business fleet operations but that does not preclude Tankersshield providing a quote for insuring the entire fleet.



## OUR APPETITE

### ACCEPTED RISKS



The following materials are within appetite:

- Chemical Wastes (Non-Haz)
- Drainage Jetting Arisings
- Industrial Liquid Wastes (Trade Effluent)
- Liquid Animal Wastes
- Oily Water
- Sewage (Septic Tanks)
- Waste Oils

### CONSIDERED RISKS



Subject to underwriting conditions and % of exposure, we will consider writing the following risks:

- Chemical Wastes (Hazardous)
- Leachate

### OUT OF SCOPE



Our initial risk review may result in some risks being declined.

# LOW-HAZ CHEMICALS

Tankershield can accommodate fleets carrying a wide range of low-hazard chemicals in tankers as well as Flexi-tanks, IBC's and drums.

The appetite list is not exhaustive, but gives a good flavour for our attitude to risk, if it's not on the list call us to discuss!

[www.tankershield.co.uk](http://www.tankershield.co.uk)

## OUR APPETITE

### ACCEPTED RISKS



The following materials are within appetite:

- AdBlue
- Antifreeze
- Coolants
- Detergents & Cleaning Agents
- Emulsifiers
- Inks & Dyes
- Paints & Coatings
- Resins & Waxes
- Water Based Solutions
- Water Treatment Chemicals

### CONSIDERED RISKS



Subject to underwriting conditions and % of exposure, we will consider writing the following risks:

- Adhesives & Sealants
- Pesticides
- Solvents

### OUT OF SCOPE



We are currently unable to write the following risks if it comprises more than 2.5% of operations:

- Industrial Acids & Bases
- Industrial Alcohols
- Liquid Fertiliser
- Liquid Oxidising Agents
- Organic Peroxides

# LIQUID FUEL DISTRIBUTION

For a number of years, we have been insuring tankers distributing liquid fuels and have built a reputation for quality of cover, competitive prices and service second to none. Our offering to this sector is our Oilshield insurance & risk management scheme.

Our Oilshield scheme is a whole business insurance offering for liquid fuel distributors. You can visit our dedicated website to find out more.

[www.oilshield.co.uk](http://www.oilshield.co.uk)

[www.tankersshield.co.uk](http://www.tankersshield.co.uk)



## ABOUT OILSHIELD

- > One Product covering your whole business
- > One Payment
- > One Annual Renewal Date
- > One Insurer - no gaps in cover\*

\*Subject to underwriting terms and conditions



*We have been using Oilshield for the past two years and have signed up again!*

*Great service, lots of added extras such as driver spill training and they always on the end of the phone or email to help. We were also very pleased with the renewal price and quality of cover which is tailored to our needs. Highly recommended!*

**ALENA WINSON - WINSON PETROLEUM**



Property



Liabilities

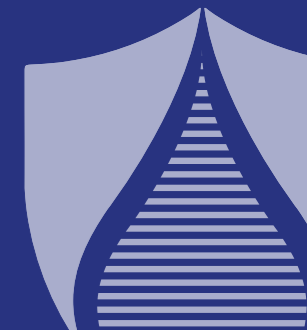


Motor



Spillages

# TANKERSHIELD FEATURES



## RISK MANAGEMENT

Risk Management is embedded in every TankersShield policy. TankersShield clients will get access to extensive risk management materials published by Aviva. Our risk managers will engage with clients to support and protect their business operations.



## CLAIMS HANDLING

TankersShield makes reporting a claim easy with 24/7 access to the claims team and specialist advisors. Throughout the claim life-cycle clients will have access to a dedicated claim manager assigned to each case.



## SPILL RESPONSE

For spillage and tanker rollover claims, we are able to mobilise emergency response contractors as soon as we are notified. We only use ISAS Accredited Spill Response contractors and invest time training and developing this capability.

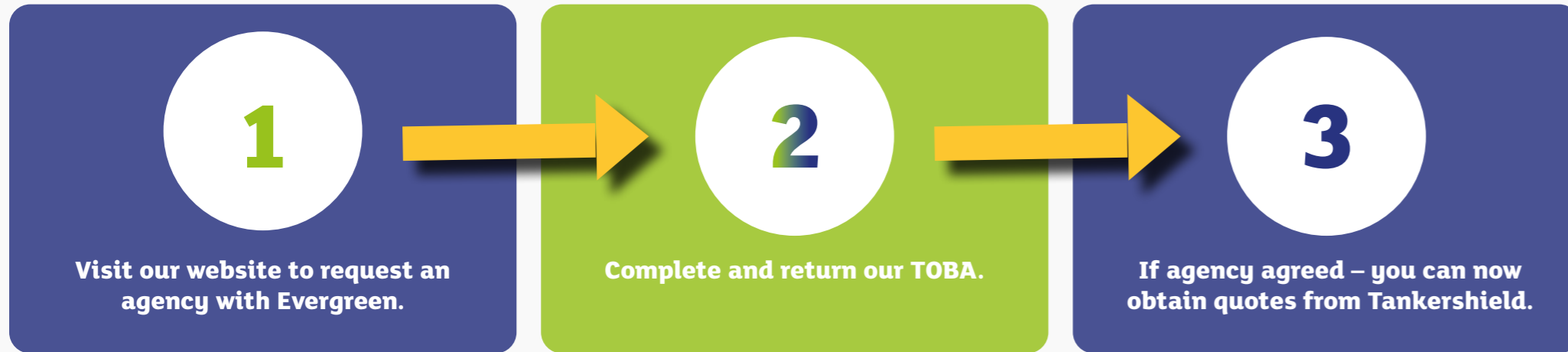


## CUSTOMER SERVICE

Our friendly, accessible team are here to assist with every aspect, from initial enquiry to presenting risks to our underwriters, policy administration and renewal. Give them a call today on 020 3907 1361.

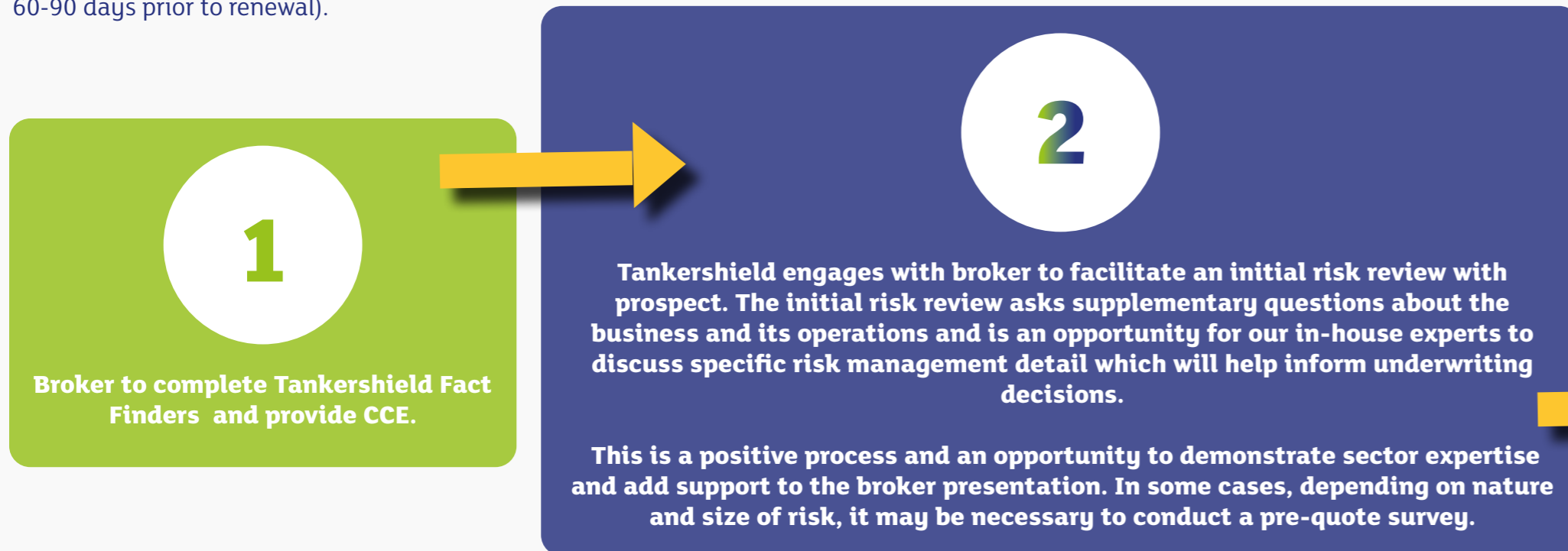


# HOW DO I GET A QUOTE FROM TANKERSHIELD?



## Quote Process

In order to get the best outcome for your client, we recommend that you engage with Tankershield well in advance of renewal date (ideally 60-90 days prior to renewal).



## CONTACT US

 020 3907 1361

 [info@tankershield.co.uk](mailto:info@tankershield.co.uk)

 [www.tankershield.co.uk](http://www.tankershield.co.uk)



Underwritten by



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